SPECIAL REPORT

THE MINORITY CEO LEADERSHIP SUMMIT 2016

October 14-2016 -Hotel Marriott Key Bridge- Washington DC

Minority Chamber of Commerce (MCC) recently hosted ***the 15th Annual Minority CEO Leadership National Conference,*** the largest procurement-trade conference focused on establishing global, national and local trade that attended select private innovation companies. This year's event drew more than 20 industry leaders, welcomed over 100 attendees. MCC's successful portfolio of trade-procurement conferences includes the ***XV Small Business Global Summit Costa Rica 2016*** coming up on December 2016 in San Jose, Costa Rica. The content and format of our business development, includes high-level speakers that are not available elsewhere, with the participation of US Government leaders, Global organizations, Minority CEO's. A conference where they gained perspective on their own current leadership challenges, personal commitment and the global strategic context of their industries. This was a great conference!

A select group of Chief Procurement Officers from the US Department of Energy, the US Department of Defense, the US Department of Homeland Security, USAID, the United Nations, the World Bank-IDB and special guests from the US Chamber of Commerce, the CEO of Eiikon, the CEO of *Inciron Tracking* and the of *Air Quality Control* and other CEO's came together for the XV National Summit an executive symposium.



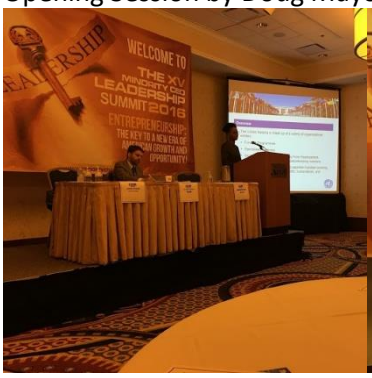
These Minority Business Leaders lead in minority small businesses, large corporations, global organizations, education and public policy. They are CEO's, executive directors and company founders. The CEO Summit is unique in five fundamental ways: it offers practical knowledge from fellow prominent CEO's; in a candid and highly interactive and intimate in size with a rich balance of experience among participants.

Thank you to all the Speakers, Minority CEO Business leaders and attendees who contributed their business opportunities and wisdom.


Opening Session by Doug Mayorga


Attendees during the first session


Minority CEO-Members







The Conference "How to do Business with Global Organizations"



Kimberly Ball
Deputy Director, OSDBU
USAID



Mr. Matthew Hilgendorf
Director of Business Liaison
International Development Bank



Jennifer Branche
Chief Compliance Purchasing Division
United Nations







The Minority Chamber of Commerce wishes to thank all the Speakers and participants that made the ***2016 Minority Leadership World Conference Session*** a resounding success. For those members interested in receiving the presentations of the event, you may request it at: director@minoritychamber.net The Chamber has designed these types of conferences with the objective to further enforce our mission to facilitate learning related to international entrepreneurship for US Minority Companies. We want to inject enthusiasm, energy, and creativity in our conferences through programs that are targeted for CEO's and present our new development: GO GLOBAL!!

The National US Procurement Conference:

"How to do Business with the Department of Homeland Security"

On behalf of the Minority Chamber of Commerce executive committee we want to extend our appreciation and Thank You to **Ms. Soraya Correa, Senior Procurement Director** for the Department of Homeland Security (DHS). All participants in the Minority CEO Leadership National Summit 2016 enjoyed the opportunity to learn what opportunities are available with DHS. Our mission was to ensure these participants have a fair opportunity to compete and be selected for Department of Homeland Security contracts. Ms. Correa presented an overview on *How to get started in government contracting, DHS business networking and information about finding* contracts, teaming or subcontracting opportunities from this Federal Agency. She also provided tips and answers to Q&A's on how to best position small business for success in working with DHS.THANK YOU, Ms. Correa!!






How to do Business with the US Department of Energy

As a part of the ***Minority CEO Leadership National Summit,*** this conference was presented by an impressive US Government leaders, **Mr. John Hale III, Director OSDBU**. The target of this conference was the energy industry. There was informational sessions such as Persuade and Inspire, Finding and Winning Simplified Acquisitions also provided to the attendees counseling and practical direction about doing business with the Department of Energy.







<u>The Chamber would like to Thank Mr. John Hale III</u>, On behalf of the Executive Committee I want to extend my respects and appreciation for his continued support and participation with the MCC, two words: **<u>Thank you</u> Mr. Hale III** for the indispensable role played, for increasing more opportunities and direction to Minority Businesses in America and his incredible support to the Minority Chamber of Commerce. But much more than that for his extraordinary leadership in the Department of Energy, he has done an extraordinary job in helping us pull it together, what we accomplished through our conferences nationally. Thank again **Mr. John Hale III.**

How to do business with the US Departement of Defense

We had the privilege and honor to have Mr. Kenyata Wesley, Deputy Director of Office of the Under Secretary of Defense for the **U.S. Department of Defense**. He advised and prepared an overview about Mission and Development with **DoD** on all matters related to Minority Small Business and he is committed to maximizing the contributions and assistance from minority small businesses in DoD acquisitions and resources. He explained about experiences and capacity, leadership and governance to the Military Departments and Defense Agencies to meet the needs of the nations' Warfighters, creating opportunities for minority small businesses while ensuring each tax dollar is spent responsibly.






The Real Experiences to How to do Business with CUBA

Thank you to **Mr. Reuben Smith-Vaughan**, U.S.-Cuba Business Council's executive director from the U.S Chamber of Commerce, **Carlos Valderrama** president of Cuba Travel and business presentation of the President and CEO Minority Chamber of Commerce, **Doug Mayorga**. All attendees received the most relevant and up-to-date official information presented a guidance to understand the realistic situation about ***Doing Business with Cuba***.


Mr. Mayorga's perspective


Mr. Valderrama's focus


Mr. Smith Vaughan, corporate experiences





To receive an official update about CUBA: Request to director@minoritchamber.net
OR CALL: (202)250-0260/ Maria Loaisiga/ Membership Director

CEO MEMBERS AT THE MINORITY CHAMBER OF COMMERCE



Angel Navarro-CEO



Joe Lawrence- CEO



Mike Dexter –CEO

INCIRON TRACKING

Eiikon, LLC
Conquer New Ground

AQC AIR QUALITY CONTROL ENVIRONMENTAL INC.

OUR GUESTS



Save the Date:

THE XVI MINORITIY CEO LEADERSHIP SUMMIT 2017

November 16-18, 2017 - LAS VEGAS, NEVADA

MINORITY CHAMBER OF COMMERCE FOUNDED 2000

The Minority Gala Awards 2016

The 16 Outstanding Minority Leaders in America

It was a privilege to host this event that honors and recognizes our finest volunteers, recognizes outstanding businesses and highlights individuals from the U.S Government and global organizations to continue to give back to our community last October 14 in Washington DC.





Mrs. Jeniffer Branch
Procurement Compliance
United Nations
Global Leader 2016



Mr. Carlos Valderrama
CEO
Cuba Traveling
CEO international 2016



Mr. John Hale III
Small Business Director
U.S. Department of Energy
Excellence in Public Service



Mr. Norman Uriarte
CEO
Panorama Travel
The Traveling Company 2016



Mr. Joe Lawrence
CEO-
Eiicon
CEO of the Year



Miss. Monica Llerena
CEO
CBT College
Female CEO 2016



Ms. Kimberly Ball
Deputy Director, OSDBU
USAID
Woman of Distinction 2016



Orlando Consuegra
CEO
Tocororo Travel
Minority Business 2016



Ms. Soraya Correa-
Procurement Senior
Homeland Security
Female Public Official 2016



Mr. Kenyata Wesley
Small Business Director
U.S Department of Defense
Public Official 2016



Angel Navarro
CEO
INCINIRON Corp
Innovator 2016



Gustavo Chierasco
CEO -Argentina
Scrum Solidario
Global Organization 2016



MR. MIKE DEXTER

Air Quality Control Environment

The Small Business of the Year 2016

SPEACHES



DON'T MISS:

THE XVI MIAMI DADE LEADERSHIP GALA AWARDS 2016

DECEMBER 21, 2016